

At Hecht's Greater Stores Thursday. At Hecht's Greater Stores Thursday.

A Monster Sale of Manufacturers' Stocks

Thursday morning we usher in what we hope to be the greatest sale of our mercantile career. It has been planned long and carefully. Aside from the HECHT capital, enterprise, and energy, it has the backing of a large number of the greatest manufacturers in the country, who are so successfully solving the problem of economical production of high grade stocks. By way of explanation we desire to state that progressive manufacturers no longer lay off their help during the dull season, but continue manufacturing with their full force. Naturally, they would not be able to carry out their plan without the co-operation of retailers who are as progressive as themselves. By arrangements made with several prominent retailers throughout the country these surplus stocks are disposed of at a liberal discount from regular prices, enabling the fortunate retailer to sell first-class goods below the prices asked by his less enterprising rivals. The commanding position occupied by the Hecht organization gives us control of the Washington outlet for "Manufacturers' Stocks," and Thursday morning we begin their sale. We promise you a revelation in low pricing wonders.



Manufacturers' Stocks of Ladies' Garments.

These new arrivals, in addition to our own superb stock, make the strongest exhibit of Ladies' Ready-to-Wear Garments in town.

\$15 Spring Suits, \$7.50.

Natally-made Spring Suits of fine grade of Cheviots. Strictly up-to-date styles. All nicely lined. Suits that are seldom sold at less than \$15. Manufacturers' sale, \$7.50.

\$25 Spring Suits, \$12.50.

Stylish Suits with all the charming dash that will prevail this season. Jackets have the new short back; skirts in all the new pleats. Materials of fine Venetians, pique, chevrons, home-spun, camel's hairs, etc. You would expect to pay at least \$25 for as clever productions as these, but we ask at manufacturers' sale only \$12.50.

Manufacturers' Sale of Skirts.

These Skirts are made in our own workrooms, and are guaranteed to be perfect in workmanship, embodying the very latest styles. The prices are below those that are quoted anywhere, because we save for your benefit the manufacturers' profits.

WIDE WALE DIAGONAL CHEVIOT SKIRTS, made as good as the best from our own workrooms; latest \$1.98 shapes; \$4.98 value.

HANDSOME HOMESPUN AND CHEVIOT SERGE SKIRTS, made in new styles; just from our workrooms; some with two rows of applique, fancy trimming; \$5.98 value, \$2.98 for.

Superior quality BLACK BROAD-CLOTH SKIRTS, handsomely appliqued with black taffeta, back and front; Nubian lining; \$11.48 value, \$6.98 for.

Manufacturers' Prices on Hosiery.

Ladies' Imported Fancy Hose; full regular made; boot patterns; genuine Hermsdorf dyed; all sizes; 35c 19c quality. Manufacturers' sale.

Children's Black Ribbed Hose; exceptionally well made; sizes 5 to 12; never retails at less than 25c. Manufacturers' sale.

\$1.50 Wrappers, 98c.

100 dozen fine Percale Wrappers; some handsomely braided; others trimmed with feather stitched braid; extra widths; all have flounces; the waists are nicely lined. These Wrappers are something out of the ordinary, as they really fit more like a dress than the usual wrapper. Many tasteful colors and new patterns are in the lot. Worth fully \$1.50. 98c Manufacturers' Sale.

Manufacturers' Sale of Gowns.

Ladies' Gowns, square neck, V or Empire effects, with handsome insertion of good quality embroidery, excellent width, and fine finish, never before retailed at less than 89c. 49c Manufacturers' Sale.

Fine quality Ladies' Gowns, 15 new styles. Round yokes, square yokes, and Empire effects, with revers of embroidery. Some are trimmed with ribbons. Worth \$1.25 to \$1.98. 98c Manufacturers' Sale.

Purchases

Cheerfully Charged.

Manufacturers' Prices on Dress Goods, Etc.

19c will buy navy blue or black Storm Serge; worth 35c.

25c will buy all-wool black Cashmere Serge; yard wide; worth 35c.

39c will buy all-wool black or navy Serge; yard wide; worth 50c.

50c will buy all-wool Reversible Black Serge; 42 inches wide; worth 75c.

65c will buy all-wool Black Cheviot Serge; yard and half wide; worth 85c.

79c will buy extra heavy Black Serge; 50 inches wide; worth \$1.

48c for best quality Apron Gingham Remnants; assorted checks; good lengths; worth 50c.

42c for yard-wide Percale Remnants; in new spring designs; light, dark, and medium grounds; extra lengths; regular 10c and 12-12c values.

42c for choice of a lot of Wrapper 35c Flannelette Dress Patterns, in 5 to 12-yard lengths. It has been in window display, hence you get this 10c and 12-12c quality, at 47-50c.

58c for fine sheer India Linen Remnants; desirable lengths; useful for waists, children's dresses, etc.; 10c and 12-12c values.

Manufacturers' Prices on Upholstery.

Bedspreads, extra heavy; full double size; patterns; worth 75c. 49c Manufacturers' sale.

10-4 Blankets, very heavy; in white or grey, with neat color borders; regular 45c value. Manufacturers' 23c sale.

Window Shades of waterproof felt in many colors; with fixtures complete. Manufacturers' sale. 62c

Cream Curtain Scrim, 36 inches wide, in pretty patterns; worth 35c. 25c Manufacturers' sale.

Manufacturers' Prices on Umbrellas.

A very handsome line of Umbrellas in Gloria Silk; steel rod; paragon frame; 36-inch; suitable for men or women; plain or Congo handles; with sterling silver trimmings; \$1.50 98c quality, at 98c.

Manufacturers' Prices Here, There, and Everywhere.

Black Spool Silk, 100 yards, 1c. 10c Novels, popular titles, 3c. Novelty Plushkins, fruit or vegetable. Shell Hairpins, per dozen, 2c. Trench Coat, all widths, 31-32c. Music, standard and classic, 12 for \$1.

Opal Soap Dishes, decorated, 5c. Ladies' Shirt Waist Sets, balance of stock that sold up to \$6, for 12-12c. A Bottle, handsomely decorated, 35c value, at 19c. Photo Frames of leather, with ornaments of gilt, 25c to 45c value, at 19c.

Colored Taffeta Silk Ribbons; 4, 6, 8, 10, 12 and 25c value; also more ribbon, 10c and 25c value, at 5c.

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